Infor Corporate Performance Management

Deliver better information on demand

The speed, complexity, and global nature of today's business environment present challenges for even the best-managed organizations. To adapt to this constantly changing environment, you need broad, deep access to critical information in real time. You need cross-departmental, integrated views of operational and financial drivers and results to support company-wide collaboration, so you can harness the best thinking possible no matter where in the company or the world it originates. You must also gain firm control over your financial reporting and disclosure processes to provide more information—faster—to satisfy the requirements of regulators, shareholders, and other stakeholders.

Delivering better information on demand to more—and more types of—business people presents serious challenges. To do so, you need the ability to leverage and extend existing technology investments. You must integrate data sources in a way that is transparent to system users and present data in a way that supports decision making. Plus, you need to know that the technology you choose today won't be obsolete tomorrow.

To improve corporate performance management and lower total cost of technology ownership, join forward-thinking companies that are turning to Infor™.

Infor can help

Companies of all sizes around the globe rely on Infor Corporate Performance Management (CPM) to better monitor, measure, and manage their business. With Infor CPM, you too can identify your true business success drivers, formulate effective strategies, align actions and resources with plans, proactively monitor and analyze business processes and results, control employee-initiated expenses, and collaborate across the enterprise.

You can streamline and improve the effectiveness of your strategic management, planning and budgeting, forecasting, financial consolidation, and financial reporting processes with Infor CPM. Plus, you gain the ability to monitor key business-specific performance indicators to support effective decision making.

Infor's proven CPM applications are built on an advanced infrastructure/integration layer that lets you manage financial and operational data, metadata, master data, and process integration. Combined with CPM component-based approach, the underlying technology makes it possible for you to leverage—rather than replace—your existing technology systems and business applications.

Infor CPM has been shaped through the experience and input of our customers, the expertise of industry associates and analysts, and the requirements of regulatory bodies.

The solution is further strengthened by support specialists who have decades of experience, and by the resources and commitment of one of the world's largest business software providers—Infor.

Strategy to results

Your business is unique, as are your information needs. Infor offers a variety of solutions to help people at all levels of your organization streamline processes, generate actionable business insights, and make knowledgeable decisions that help improve company-wide performance.

Move beyond financial performance measurement to true performance management with Infor CPM You can direct the focus and actions of your organization through strategic management. You can align resources with corporate objectives through financial and operational planning, flexible budgeting, and realistic forecasting. And you can monitor and control performance with meaningful reporting and analysis that lead to better decisions.

Build a better business with these Infor CPM solutions:

- **Strategic Management**—Get a cause-and-effect framework for linking strategic plans to operational plans, performance measures, and people. Gain an intuitive, visual method of reporting on how the actions of operating units and individuals are contributing to the success of strategic goals. Understand not only the business events and source of revenue in a given period, but also whether your strategic plan was implemented, to what degree, how well, and why some actions were successful while others were not.

- **Planning and Budgeting**—Easily create and compare multiple "what if" scenarios, test assumptions, assess the impact of events, and model your business to meet targets and high-level objectives. Model your business using key drivers and view that model from multiple perspectives (for example, organization, product, market, distribution channel, and time) to support effective decision making.

  At the same time, design any number of zero-based, historical-based, and rolling budgets and plans. Use this application to improve the speed and accuracy of calculations, allocations, phasing, and currency translations. Because CPM's Microsoft® Excel® interface sits on top of a single database, you retain the familiar look and feel of spreadsheets, while eliminating problems with accuracy and version control. When a business change occurs, Infor CPM automatically updates the affected numbers and reports throughout the system.

- **Forecasting**—Create statistically accurate forecasts that help you manage performance expectations, make tactical adjustments, and achieve performance goals. Generate rolling forecasts, check the accuracy of submitted plans, and receive automatic alerts that allow you to easily spot issues as they arise, and quickly take action. Combining the software's statistical benchmark engine and analytic capabilities with your own experience, you gain a more accurate picture of future performance.

- **Financial Consolidation**—Improve corporate accountability, increase financial transparency, and meet governmentmandated reporting deadlines confidently. Automate data loading, consolidation, and validation, even if your company has multiple general ledgers, charts of accounts, and enterprise resource planning (ERP) systems. Collect, process, report, and analyze data in multiple currencies, and report on the effects of currency fluctuations.

  Consolidate data according to local and international standards, and view it from many business perspectives (for example, geographic region and product line) and structure versions (for instance, this year's results and last year's results).

Infor Corporate Performance Management:

- Implemented in more than 100 countries

- Available in multiple languages

- Developed with 30+ years' industry domain expertise

- Supported by a dedicated global support staff

- Based on open standards

- Supports lower total cost of ownership

- Scalable to grow as your business grows

- **Financial Reporting**—Automate the generation, formatting, and distribution of book-quality financial statements and management reports. Present data in the most useful format—dashboards, scorecards, spreadsheets, colorcoded tables, bubble charts, pie charts, bar charts, and line graphs—and receive early-warning alerts when results deviate from expected performance. Compare actual figures against budgets and forecasts, drill down into details, evaluate trends, and see the results of currency fluctuations.

Access and insight

Infor CPM offers pre-built integrations, reports, and analyses that make it easy for people at all levels of your company to unlock and use the valuable information captured in your existing ERP and other business systems. Using dashboards, gauges, scorecards, and other types of at-a-glance reports, you gain the insight required to support daily and strategic decision making.

Infor CPM allows you to report in a timely manner, analyze all your data, monitor key thresholds, and notify decision makers, all on a single, proven architecture. Our performance management applications use Infor's interoperability layer to report against all Infor and non-Infor operational systems and relational data sources. You can also easily analyze all your data and provide at-a-glance snapshots of business performance, creating alerts for decision makers when key thresholds are not met. The end result?

Decision makers get the critical information they need to improve top-and bottom-line performance.

At Infor, we understand that the reporting and analysis needs of a bank are not necessarily those of a retailer or a casino. Infor CPM combines innovative technology solutions and industry expertise to deliver the industry-specific performance views and analyses you require, whether you're in manufacturing, distribution, retail, telecommunications, hospitality/entertainment, financial services, education, government, utilities, energy, healthcare, life sciences, or another industry.

For example, consumer packaged goods companies are able to determine which shipping points are experiencing the highest volume of delivery processing.\Financial services organizations can better monitor return on assets and return on equity; and healthcare organizations can analyze patient care. CPM adapts to the information stored in your systems and delivers it within the context of your business and industry.

Value and flexibility

When you choose Infor CPM solutions, you get access to more types of data, more options for delivering information to key decision makers, and the ability to view data in familiar Microsoft Office environments. With these technologies, you can improve your business results by providing an optimal platform for planning, reporting, and analysis, and by gathering information and sharing knowledge throughout your organization.

Incorporate these Infor Business Intelligence components into your CPM solutions to take your performance to the next level.

- Infor ION BI OLAP Server—Get fast access to large volumes of summarized data that you can use to facilitate analysis and extend Infor's application for planning. What's more, Infor ION BI OLAP Server makes it possible to leverage rather than replace your existing systems. The solution's underlying technology makes it simple to browse your data from any angle and level of detail. And since the information is stored in a central database rather than in local files, Infor ION BI OLAP Server minimizes typical spreadsheet issues such as manual rekeying, time-consuming consolidations, and the risk of human error.

Infor CPM allows you to report in a timely manner, analyze all your data, monitor key thresholds, and notify decision makers, all on a single, proven architecture.

- Infor ION BI Application Studio—Access data from leading OLAP and relational sources, or even Microsoft Word documents, emails, and other semi-structured data. Because Application Studio quickly integrates information either directly or via common data access technology, you can simultaneously present information from different data sources or vendors in a single report. Application Studio supports local administration, reporting requirements, and end-user modeling, so you can gather and deliver better information when and where it's needed. Join the many forward-thinking companies that use Application Studio to access, filter, analyze, and publish information from throughout their organizations into a single report.

Gain a competitive advantage

Whatever your industry, better monitor, measure, and manage your business performance in real time for improved competitive advantage with Infor Corporate Performance Management.

Harness your data, wherever it resides, so you can better understand your business environment, streamline and improve the effectiveness of your financial processes, and prepare options for competing successfully.

With Infor's proven, best-practice methodology guiding the process, your implementation will be smooth, fast, and accurate, reducing the time necessary to see a return on your investment. Infor delivers business-specific solutions with experience built in. You get the most out-of-the-box functions available from any business software vendor, reducing the need for time-consuming customizations. Plus, our solutions are implemented by domain experts whose skills and knowledge are unmatched in the industries we serve, further reducing implementation time.

You get quick ROI when you:

- Align goals and resources.

- Improve data integrity and quality.

- Shorten process cycle times.

- Gain more time for analysis.

- Enhance operational insight.

- Increase financial transparency.

- Improve business agility and responsiveness.

- Strengthen process and compliance controls.

And you can do all that with Infor CPM.

Plus, you profit from:

- Pre-built integrations that shorten deployment time at the same time they improve data integrity and accuracy.

- Predefined content that reduces report creation time.

- Business-specific data views and pre-built dashboards and reports.

- Automated alerts about business events or changes.

- Self-service reporting and analysis that reduce dependency on IT.

Business happens whether you are ready or not. With Infor Corporate Performance Management, forward-thinking companies like yours remain on guard and ready for action.

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About Infor.

Infor is the world's third-largest supplier of enterprise applications and services, helping more than 70,000 large and mid-size companies improve operations and drive growth across numerous industry sectors. To learn more about Infor, please visit www.infor.com.